EUROPEAN RESPIRATORY SOCIETY

ERS INTERNATIONAL CONGRESS 2016
LONDON  united kingdom, 3–7 september

INDUSTRY PRACTICAL WORKSHOPS

ERSCONGRESS.ORG
The ERS invites manufacturers and suppliers of devices to sponsor and organise Practical Workshops. Industry Practical Workshops are hands-on sessions with interactive discussion and demonstration. They enable companies to communicate with delegates, demonstrate their products and present their latest material and findings while offering practical training to participants.

**SPONSOR’S BENEFITS**

**INDUSTRY PRACTICAL WORKSHOPS SPONSORSHIP INCLUDES:**
- Room rental
- Basic technical equipment
- Table to display equipment
- A room assistant and a badge controller
- 3 Complimentary registrations
- Industry Practical Workshop title published in the online Advance Programme
- Industry Practical Workshop programme in the online Congress Guide and Congress app.
- Display of 2 electronic posters announcing the Industry Practical Workshop in the congress centre
- Use of the Industry Practical Workshop room for a technical rehearsal

**ORGANISATION**

**DATES**
- Sunday 4 September 2016
- Monday 5 September 2016
- Tuesday 6 September 2016

**TIME**
- 13.15–14.30 Including 50 minutes of hands-on demonstration

**PRICE**
- 200 seats: EUR 10,000
- 60 people (no seating): EUR 5,500

**AVAILABLE ROOMS AND CAPACITY IN NUMBER OF SEATS**
- 4 rooms x 200 seats
- 2 rooms x 60 people (no seating)

Please make sure to inform us when booking if you plan on bringing large and/or heavy equipment for the Workshop.

**DEADLINES**

**30 NOVEMBER 2015**
Deadline for submission of preferred choice of room for Industry Practical Workshop.

**1 MARCH 2016**
A detailed draft programme of the Industry Practical Workshop, including times, titles, names and chairpersons, should be submitted to the ERS for approval by the scientific programme committee.

**3 JUNE 2016**
Deadline for submitting an updated final version of the Industry Practical Workshop programme. No changes will be taken into account after this date. Any missing information about a speaker will result in non-publication in the online Congress Guide.
PAYMENT/CANCELLATION

A contract will be sent to companies in February 2016, together with an invoice for 100% of the amount payable. Full payment must be processed by 30 April 2016. Non-payment by the above deadline will result in non-inclusion in the online Congress Guide.

CANCELLATION OF THE CONTRACT BY THE SPONSOR

A sponsor may withdraw from the contract with the ERS by giving unilateral written notice to that effect under the following terms of cancellation. In the event of the contract being cancelled in whole or in part not later than 30 May 2016, fifty percent (50%) of the total amount shall be payable to the ERS; in the case of cancellations made after 30 May 2016, one hundred percent (100%) of the total amount due shall be payable to the ERS.

PROMOTION

Companies have 2 electronic posters announcing their workshop, displaying by the ERS on the day of the Industry Practical Workshop. These electronic posters must be approved by the ERS prior to the Congress. Companies also have the opportunity to have one additional poster/rollup in front of the room in which the event will be held. This may be displayed by the company from 12.45 on the day of the Industry Practical Workshop. Display of any other material (flyers, posters, etc) outside event room is strictly forbidden.

TECHNICAL REHEARSALS

Companies have the option to use the Industry Practical Workshop room the evening prior to their event for technical rehearsal. The ERS does not charge any additional fee for this, however any other costs linked to this rehearsal (technical, security, etc) must be met by the sponsoring company.

SPECIFIC GUIDELINES FOR INDUSTRY PRACTICAL WORKSHOPS

- The organisation of Industry Practical Workshops is only open to exhibitors at the ERS Congress.
- The Industry Practical Workshops are part of the ERS Congress and must therefore be open to all delegates. Participants should be permitted entrance on a first come, first served basis. Companies should not pre-register, create a guest list or offer vouchers for preferred entrance.
- At least 70% of the session must be dedicated to hands-on demonstration and training.
- Catering is not permitted during Industry Practical Workshops.
- The ERS allows the filming of Industry Practical Workshops provided the camera team does not obstruct the event and the material is not shared until after the Congress. This should be organised by the sponsoring company itself.

FOR GENERAL CONGRESS GUIDELINES AND REGULATIONS FOR INDUSTRY, SEE PAGE 11

ERS CONTACT

For further information on Industry Practical Workshops, contact:
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